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Duplicating Products Division

January 17, 1967

Mr. T. Nelson
Systems Consultant
Box 1546
Poughkeepsie, New York 12603

Dear Mr. Nelson:

As a rush follow-up on the January 16, 1967 letter written by our Mr. W. G. Berg to you, we would like to clarify one point made in Mr. Berg's letter.

Due to our not having given him the full story on the subject of the 3M Brand "Copy Mite" unit, we would like to immediately clarify that these units are no longer manufactured by the 3M Company and we are almost certain that the Elmsford, New York office of 3M Business Products Sales, Inc. is not able to furnish a unit to you. Mr. Berg referred you to that office for additional information and a demonstration.

We are sending a copy of our letter also to the Elmsford office so as to clarify this matter and indicate that we do not want any misunderstanding on this particular subject. This was a Model manufactured early in 1960 and since its inception, the market failed to respond sufficiently in order for us to pursue the subject any longer.

We appreciate your interest in our 3M products and hope that other current items in our line can be demonstrated by individuals at 3M Business Products Sales, Inc. in Elmsford, New York.

Sincerely,

R. B. Lillehei
Office Manager
Duplicating Products Division

RBL:mr